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#### The Asian Banker Technology Implementation Awards 2010

### HDFC Bank wins the Best ATM Installation & Management and Best Multi Channel Capability Awards 2010

- HDFC Bank wins the Best ATM Installation & Management Award for its emphasis on customer-centric personalised services on the ATM channel
- HDFC Bank also wins a second award, Best Multi-Channel Capability Project for integrating its channels to generate customer loyalty
- Over 50 financial institutions from 15 countries across the Asia Pacific, Gulf region and Central Asia were evaluated as part of the Technology Implementation Awards Programme 2010

**Singapore, 20 April 2009** – HDFC Bank and its partner NCR have been awarded the Best ATM Installation & Management and the Best Multi-Channel Capability Project in the fourth Asian Banker Technology Implementation Awards Programme held at the Asian Civilisations Museum on the evening of 19 April 2010. The awards programme was held in conjunction with the prestigious Asian Banker Summit 2010, the foremost annual meeting for decision makers in the financial services industry in the Asia Pacific region.

The awards programme, administered by The Asian Banker and refereed by prominent global bankers, consultants and academics, is the most prestigious of its kind. A stringent two-month long evaluation process, based on a balanced and transparent scorecard, determined the winners. A full list of winners is provided at the end of this press release.

## HDFC Bank wins the Best ATM Installation & Management Award for its emphasis on customer-centric personalised services on the ATM channel

HDFC Bank's project with NCR set up an ATM network that was customer-centric and had personalised services for their numerous ATM transactions. The bank's ATM network also maintained a high level of uptime and availability, as well as high levels of security to support customer confidence.

"HDFC Bank together with NCR were able to provide their customers with a personalised, accessible and secure ATM network." says Chris Kapfer, Head of Asian Banker Research. There were fewer downtimes and the network was capable of supporting a large number of services and functionalities. The ATM network was also fully integrated with shared networks and was cross-functional with the bank's other channels.

# HDFC Bank wins a second award, Best Multi-Channel Capability Project for integrating its channels to generate customer loyalty



HDFC Bank and its partner NCR also won the Best Multi-Channel Capability Award during the same night, the only bank to have won two awards that evening. "Apart from the personalised services, this project is notable for its capacity to integrate and maximise the bank's various channels such as ATMs, mobile phones, e-banking and branches. HDFC Bank is able to generate customer loyalty by providing the customer with more control over the information and marketing flow from the different channels," Kapfer says.

#### Over 50 financial institutions from 15 countries across the Asia Pacific, Gulf region and Central Asia were evaluated as part of the Technology Implementation Awards Programme 2010

The award evaluation process used a comprehensive methodology to evaluate the strength of individual technology implementations. It involved extensive research and tapped the combined experience of a team of experienced researchers and the expertise of an international panel of renowned industry practitioners. The members of the advisory panel are Alex Escucha, Nick Dean, Voranuch Dejakaisaya, Neil Katkov, Mac Kalyan, Steven Miller and Axel Winter.

"The Technology Implementation Awards programme was instituted in 2006 to discover path breaking IT projects that were executed within an acceptable timeframe, and had measurable impact on an institution's efficiency and profitability," Kapfer says.

#### **About The Asian Banker**

The Asian Banker is the foremost provider of strategic business intelligence on the financial services industry in the Asia Pacific and Middle East regions. The organization has offices in Singapore, Kuala Lumpur, Beijing and Dubai as well as representatives in Shanghai, London and New York. With a business that revolves around publications, research services, training and forums, the organization is highly regarded in the financial services community for its incisive and independent commentaries on developments in the industry. The company's website is <u>www.theasianbanker.com</u>.

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### The Asian Banker Technology Implementation Awards 2010

**Best Core Banking Implementation** Hua Xia Bank and Tata Consultancy Services

> **Best Data and Analytics Project** China CITIC Bank and FICO

> > **Best CRM Project** Maybank and Teradata

**Best Risk Analytics Project** CIMB Group and SAS

**Best Banking Security System** ICICI Bank and Net-Square Solutions

Best ATM Installation and Management Solution HDFC Bank and NCR

#### **Best Branch Automation & Networking**

Taishin International Bank, and Cybersoft Digital Services Corp., and Orbit Technology Inc.

**Best Call Centre Project** Chinatrust Commercial Bank and Avaya

> Best e-banking Project Citibank

#### Best Multi-Channel Capability Project HDFC Bank and NCR

Best HR Systems Implementation Project YES Bank and Cyberedge Solutions

**Special Award for Centralised Bankwide Call Recording** UOB, CanaPlus Consulting, Radiance Communications, Autonomy etalk & Avaya

> **Best Trading Back-office System** CFETS and Tata Consultancy Services

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